



LEADING UP



EVERYONE HAS INFLUENCE

No matter who you are.

No matter where you serve.

No matter what you do.

You have influence with the people around you.



Build your influence
with....



PUSH *forward*



or PRESS *pause*



push

How you push makes a difference: If a direct statement is not well received, consider asking pointed questions to help them recognize the problem on their own.



When you have information your boss needs to know but doesn't.



Think about your boss' temperament and perception of you.



When time is of the essence, seize the moment and speak up!

pause



Will this benefit everyone, or just me?



Is my goal to communicate or to coerce?



Do I have skin in the game or does my leader bear all the risk?



Is the timing really right or is it just right for me?



Am I asking too much?

9 WAYS

TO LEAD YOUR LEADER

Lead yourself exceptionally well.

The key to leading yourself well is to learn self-management. In order to be successful, we must make the right decision early and manage those decisions daily. Then, we are prepared to follow through on them with consistency.

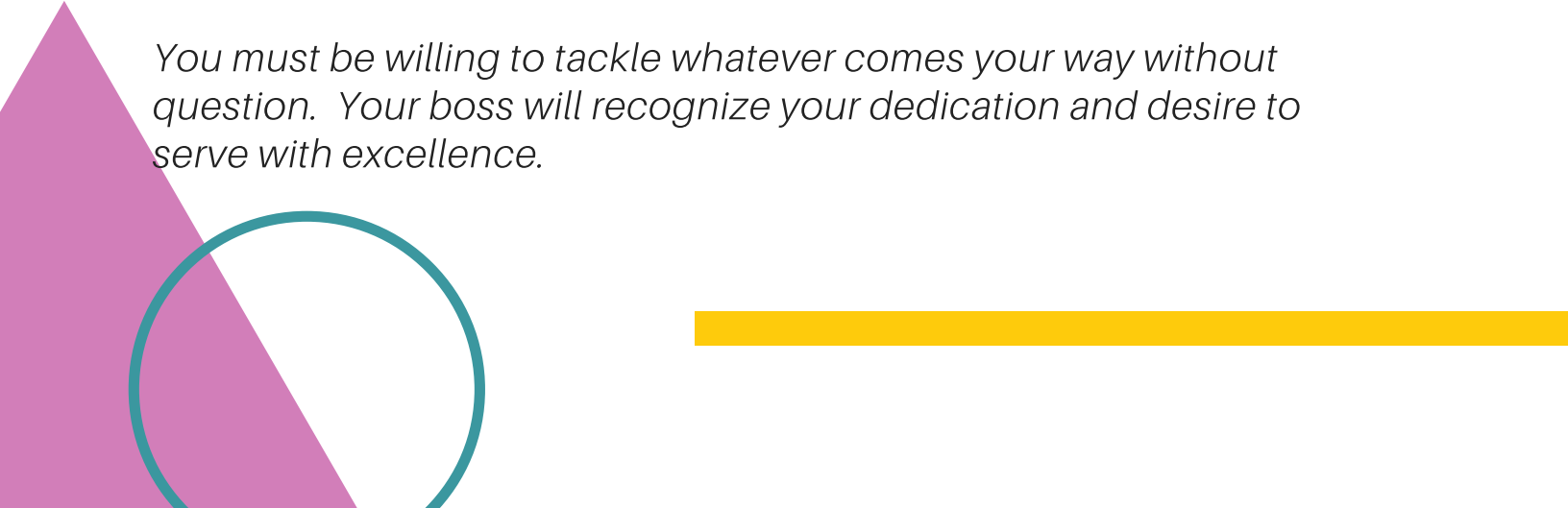
Lighten your leaders' load.

When the boss succeeds, the organization succeeds. Conversely, it is almost impossible for you to win if your boss fails. Be a team player and lift the load on your boss' plate. By helping your boss in a great way. You are a part of something bigger and will have the chance to celebrate success in the end.

Be willing to do what others won't.

Few things gain the appreciation of a top leader more quickly than an employee with a whatever-it-takes attitude.

You must be willing to tackle whatever comes your way without question. Your boss will recognize your dedication and desire to serve with excellence.





Do more than manage - lead!

Managers work with processes - leaders work with people.

Robots don't do the work in your organization, people do. therefore, we must lead those people well. Think within a broad context about how your decisions will impact the entire organization. you'll prove you can move past management into leadership.

Invest in relationship chemistry.


People won't go along with you if they can't get along with you.

As a leader, our job is to connect with people. We must connect with those we lead, our peers, and those who lead us. in order to lead up, be a champion of what your leader desires.

Be prepared everytime you take your leader's time.

Time is the one commodity that cannot be increased, no matter what a leader does.

Take steps and do research to prepare yourself and your leader for your time together. Main goals should be to ask the right questions and to bring something to the table. Preparation paves the way for both leaders to add value to each other.





Know when to push and when to back off.

Successful leaders make the right move at the right moment with the right motive.

Knowing the right time to push and when to back off will determine if you get pushed right out the door. As leaders, we must read the atmosphere of the workplace to determine appropriate next steps.

Become a go-to player.


All leaders are looking for people who can step up and make a difference when it matters. When they find such people, they come to rely on them and are inevitably influenced by them.

To be a go-to player, we must always produce excellence. Leaders will trust us and count on us in moments that count.

Be better tomorrow than you are today.

The key to personal development is being more growth oriented than goal oriented.

Goals are valuable, but growth helps you achieve those goals. Focus on growth every day, and your leadership journey will be life-long and fulfilling.



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Most leaders want to lead, not be lead.


But most leaders also want to have value added to them. If you take the approach of wanting to add value to those above you, you have the best chance of influencing them.

Ultimately, you'll benefit your entire organization when you aim for personal growth. Think through where you can grow in each of the 9 ways to lead your leader. By serving your leader in these ways you'll gain influence with your leader and with your team.

SUPPORT YOUR LEADER

ADD VALUE TO THE ORGANIZATION

*DISTINGUISH YOURSELF FROM THE REST
OF THE PACK BY DOING YOUR WORK
WITH EXCELLENCE!*



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